



**RESOLUTION AUTHORIZING EXECUTION OF CONTRACTS WITH WINSTON-SALEM BUSINESS, INC. AND THE GREATER WINSTON-SALEM CHAMBER OF COMMERCE TO PROVIDE BUSINESS RECRUITMENT, RETENTION, AND EXPANSION SERVICES FOR A SIX-MONTH PERIOD ENDING DECEMBER 31, 2019 (COMMUNITY & ECONOMIC DEVELOPMENT DEPARTMENT)**

**WHEREAS** Forsyth County has contracted with Winston-Salem Business, Inc., for business recruitment services and the Greater Winston-Salem Chamber of Commerce for business retention and expansion services;

**WHEREAS** Forsyth County desires to fund one agency for all business recruitment, retention, and expansion services and Winston-Salem Business, Inc., and the Greater Winston-Salem Chamber of Commerce have hired a contractor to study and recommend a more unified structure for economic development services to be completed in October 2019; and

**WHEREAS** as part of the Fiscal Year 2019-2020 budget the County has provided \$185,000 to fund business recruitment, retention, and expansion services;

**NOW, THEREFORE, BE IT RESOLVED**, that the Forsyth County Board of Commissioners hereby authorizes the County Manager, in coordination with the Clerk to the Board, to execute a contract in the amount of \$50,000 with Winston-Salem Business, Inc., to provide the County with business recruitment services for a six-month period ending December 31, 2019, subject to pre-audit certificate by the County Chief Financial Officer, where applicable, and approval as to form and legality by the County Attorney; and

**BE IT FURTHER RESOLVED**, that the Forsyth County Board of Commissioners hereby authorizes the County Manager, in coordination with the Clerk to the Board, to execute a contract in the amount of \$50,000 with the Greater Winston-Salem Chamber of Commerce to provide the County with business retention and expansion services for a six-month period ending December 31, 2019, subject to pre-audit certificate by the County Chief Financial Officer, where applicable, and approval as to form and legality by the County Attorney.

Adopted this 25<sup>th</sup> day of July, 2019