

FORSYTH COUNTY

BOARD OF COMMISSIONERS

MEETING DATE: October 24, 2019

AGENDA ITEM NUMBER: _____

6

SUBJECT: RESOLUTION AWARDING A CONTRACT FOR THE PURCHASE OF MEDICAL SUPPLIES FOR FORSYTH COUNTY EMERGENCY SERVICES

COUNTY MANAGER'S RECOMMENDATION OR COMMENTS: Recommend Approval

SUMMARY OF INFORMATION:

After due advertisement, bids were received August 12, 2019, for the purchase of medical supplies for use by Forsyth County Emergency Services. The bid document required pricing for 190 medical items in quantities based on historical annual usages. Included in the specifications was the County's intent to award a single contract to the business that could supply all items and the requirement that each business must use Operative IQ operations management software for inventory management and narcotics tracking. A summary of the bids received based on the estimated annual quantities are as follows:

	<u>Bid Amount</u>
Bound Tree Medical, LLC	\$366,377.37
Quadmed, Inc.	376,405.49
Medline Industries, Inc.	404,054.26
Wizark Medical L.L.C.	552,225.93
Henry Schein, Inc.	Nonresponsive

The bid submitted by Henry Schein, Inc., failed to include pricing for all items and it does not use Operative IQ software; therefore, it failed to meet critical requirements of the bid specifications and cannot be considered for an award.

Following staff review and evaluation of the responsive bids received, it is the recommendation of the County Manager, the Emergency Services Director, and the City/County Purchasing Director that the bid submitted by Henry Schein, Inc., be rejected as nonresponsive and that a contract be awarded to Bound Tree Medical, LLC, in the annual amount not to exceed \$366,377.37 for a period of three years to begin from date of award and end on August 31, 2022.

ATTACHMENTS:- YES NO

SIGNATURE: f. Audrey Watts, Jr. /AMS
COUNTY MANAGER

DATE: October 21, 2019

**RESOLUTION AWARDING A CONTRACT FOR
THE PURCHASE OF MEDICAL SUPPLIES FOR
FORSYTH COUNTY EMERGENCY SERVICES**

WHEREAS bid invitations for medical supplies utilized by Forsyth County Emergency Services, were issued directly to a total of six qualified businesses, as well as advertised on the City-County Purchasing website, and the Winston-Salem Journal;

WHEREAS bids were received and publicly opened by the City/County Purchasing Department at 10:00 a.m. on Monday, August 12, 2019, for the purchase of medical supplies for Forsyth County Emergency Services;

WHEREAS the bid document required pricing for 190 medical items in quantities based on historical annual usages and included in the specifications was the County's intent to award a single contract to the business that could supply all items and the requirement that each business must use Operative IQ operations management software. A summary of the bids received based on the estimated annual quantities are as follows:

	<u>Bid Amount</u>
Bound Tree Medical, LLC	\$366,377.37
Quadmed, Inc.	376,405.49
Medline Industries, Inc.	404,054.26
Wizark Medical L.L.C.	552,225.93
Henry Schein, Inc.	Nonresponsive

WHEREAS the bid submitted by Henry Schein, Inc., failed to include pricing for all items and it does not use an Operative IQ software; therefore, it failed to meet critical requirements of the bid specifications and cannot be considered for an award; and

WHEREAS following review and evaluation of the bids received it is the recommendation of the County Manager, the Emergency Services Director, and the City/County Purchasing Director that a contract be awarded to Bound Tree Medical, LLC, in the annual amount not to exceed \$366,377.37 for a period of three years to begin from date of award and end on August 31, 2022;

NOW, THEREFORE, BE IT RESOLVED, by the Forsyth County Board of Commissioners that a contract for the purchase of medical supplies for Forsyth County Emergency Services is hereby awarded to Bound Tree Medical, LLC, in the annual amount not to exceed \$366,377.37 for a period of three years to begin from date of award and end on August 31, 2022, and that all other bids are hereby rejected; and

BE IT FURTHER RESOLVED, that the County Manager and Clerk to the Board are hereby authorized to execute, on behalf of Forsyth County, a contract for the purchase of medical supplies for Forsyth County Emergency Services, as identified herein with Bound Tree Medical, LLC, subject to a pre-audit certificate thereon by the County Chief Financial Officer, where applicable, and approval as to form and legality by the County Attorney.

Adopted this 24th day of October 2019.